

Appia Acquires Connect Communications | Purchase of multi-tenant service provider expands Appia market reach

TRAVERSE CITY, Mich. - October 13, 2010 - Appia Communications, a leading provider of managed communications and network services, today announced that it has acquired Connect Communications, a multi-tenant business telecom provider headquartered in Indianapolis.

Connect serves customers in over 70 buildings representing over 2.5 million square feet of business real estate. Current products include telephone services and Internet access.

"This is a great fit. It expands our market reach and gives us entry into the multi-tenant market," said Victor von Schlegell, president of Appia Communications.

With the acquisition, customers can now choose ISDN PRI, hosted and SIP trunking-based Voice over IP, private networking via MPLS, Internet access, video conferencing, and the other managed services that Appia offers.

"This acquisition adds 25 years of multi-tenant telecom experience to Appia. This experience is essential for us to enter the multi-tenant market across the country," continued von Schlegell.

"We are excited to be a part of the Appia family and look forward to completing the integration of our company," said Ed Forester, former president of Connect and now Appia Director of Tenant Services. "Connect customers and prospects will see an immediate add in the products and resources Appia can bring to bear."

About Appia Communications

Appia Communications is a leading provider of managed communication and network services, with a focus on small to midsize companies and organizations. Appia's solutions help customers minimize capital investments, reduce costs, enhance employee productivity, improve customer care, and compete more effectively against much larger enterprises.



Headquartered in Traverse City, Michigan, Appia serves markets nationwide, with operations in Atlanta, Chicago, Dallas, Detroit, Indianapolis, Los Angeles, New York, San Francisco, Seattle, St. Louis and Washington D.C.

Appia has gained recognition as one of America's fastest-growing private companies (Inc., 2007-10); one of the fastest-growing solution providers in the technology industry (CRN, 2009-10); and one of the top managed service providers in the world (MSPmentor, 2009-10). Appia has also been named one of the 2010 Michigan 50 Companies to Watch by the Edward Lowe Foundation.