

Appia Partners with Falkor Group to Expand Managed IT and Telecom Services in Chicago | Falkor Group will add Appia's proven solutions in voice, data, video and networking to its Assured-ITSM Managed Services.

TRAVERSE CITY, Mich. – June 16, 2009 – Appia Communications announced today that Falkor Group of Chicago has joined Appia's rapidly-growing nationwide network of partners.

Falkor Group is one of the newest partners to join Appia, a leading provider of managed IT and telecom services to small and midsize companies and organizations. "Falkor Group is staffed with experts, and they take a consultative approach to technology that's tailored to each individual customer," said Jason Ulm, Appia's vice president of sales. "That's exactly what we look for in a partner, and we are excited to be working together."

Falkor Group will add Appia's proven solutions in voice, data, video and networking to its **Assured-ITSM** Managed Services. "The Appia solution and customized approach to servicing the customer makes this partnership a perfect complement to **Assured-ITSM**," said Marvin Korves, Falkor Group's vice president of business development. For more information about Appia's managed IT and telecom services, or about becoming an Appia partner, please contact Tim Mahan at 630-406-6590 or tmahan@appiaservices.com.

About Falkor Group

Based in Chicago, Falkor Group is an IT staffing and consulting services firm that creates extremely cost-efficient, totally responsive, advanced technology solutions. Falkor Group helps clients track, manage and reduce costs, and provides them with a differential advantage in their markets through the most productive and efficient use of technology.

Falkor's services focus on creating client value by effectively aggregating and successfully managing multiple service providers— both internal and external— from different areas of each business. Overall, Falkor helps organizations develop and implement a strategy that addresses the complexities of operating in a multi-sourced



environment and enables them to transform their support operations into drivers and deliverers of business objectives.

For more information, please visit www.falkorgroup.com or call 312-602-6550.

About Appia Communications

Appia Communications is a leading provider of managed IT and telecommunications services, enabling small and midsize companies and organizations to benefit from Internet Protocol technology for far less than the cost of an in-house implementation. Appia's managed solutions help customers reduce costs, enhance employee productivity, improve customer care, and compete more effectively against much larger enterprises.

Headquartered in Traverse City, Michigan, Appia has operations in Boston, Chicago, Detroit, Indianapolis, Los Angeles, New York, St. Louis, and other markets in North America and Europe. Appia was named to *Inc.* magazine's list of America's fastest-growing private companies in both 2007 and 2008, and was named one of the world's Top Five Managed Service Providers on the 2008-2009 *MSPmentor 100*.

For more information, please visit www.appiaservices.com or call 877-277-4297. Appia is a Cisco Powered Network and holds advanced Cisco communications certifications.