

Appia Turns Up the Heat in Indianapolis | Customers in Appia-Connected Buildings cut their telecom bill in half!

INDIANAPOLIS, IN - June 30, 2011 - Appia Communications, Inc., a leading provider of managed communication and network services, today announced the rollout of services to Appia-connected office buildings and campuses throughout Indianapolis. "Our customers often save more than 50 percent per month over their current phone and Internet bills," said Ed Forester, Appia's director of tenant services. "We also provide value to building owners. In today's competitive real estate market, being Appia-connected is an advantage because it effectively reduces the customer's cost per square foot."

Customers can choose telephone and Internet services that include ISDN PRI, hosted and SIP trunking-based Voice over IP, private networking via MPLS, video conferencing, virtual desktop services, and more.

"We are happy with the way the Indianapolis market is responding to this new product," commented Appia's president, Victor von Schlegell. "Customers maximize their communication dollar and building owners get an edge in the market."

To find out more about Appia Tenant Services in Indianapolis, please contact Appia at 877-663-6600 or visit <http://www.choosappia.com>.

About Appia Communications

Appia Communications is a leading provider of managed communication and network services, with a focus on small to midsize companies and organizations. Appia's solutions help customers minimize capital investments, reduce costs, enhance employee productivity, improve customer care, and compete more effectively against much larger enterprises.

Headquartered in Traverse City, Michigan, Appia serves markets nationwide, with operations in Atlanta, Chicago, Dallas, Detroit, Indianapolis, Los Angeles, New York, San Francisco, Seattle, St. Louis and Washington D.C.

Appia has been recognized as one of America's fastest-growing private companies (Inc., 2007-10); one of the fastest-growing solution providers in the technology



industry (CRN, 2009-10); and one of the top managed service providers in the world (MSPmentor, 2009-11). Appia has also been named one of the 2010 Michigan 50 Companies to Watch by the Edward Lowe Foundation.